

IX7 Company Profile

Knowledge Is Power

Prepared By: Christophe A. SCHMID CEO

Phone +971 55 925 26 31 Email christoph.schmid@ix-7.com www.ix-7.com / mobile.ix-7.com



Who is IX7?

IX7 goes back to 2007 when it was set-up as family office with an asset management License in Switzerland by Christoph A. SCHMID. In 2020, it was decided by the company management to expand into GCC, and today, IX7 Asset Advisory Services Limited is a category 4 registered investment advisor ADGM, providing investment advisory and financial advice to clients.

Swiss based entity is dedicated to US Grantor Trust Structures, services that are required by large families with multiple business and residency.

Key Figures

AUM: 2022: USD 75M

2025: USD 1B.

Staff: 2 Sales (starting June 22)

3 MGD/Support (including mandatory functions)

Technology State-of-Art Business Intelligence

including 2nd generation AI.



Who is the CEO?



Christoph A. SCHMID

- 35 years of Swiss Private Banking experience
- 15 years as CEO of a Swiss based Family Office with an asset management license
- Previously, head US Market at LTSB, Geneva
- Holder of: A) Swiss Federal Diploma in Financial Analysis and Portfolio Management – highest possible ranking the field - (Analyste financier et gestionnaire de fortunes -CFPI), and B) Certified European Financial Analyst (CEFA)
- In-depth knowledge of the UHNWI business: annual business volume in excess of USD 1 billion
- Proficient with workflow design and coding



Brand - Summary

USPs

Swiss Private Banking culture-based

Market Gaps

Data and analysis drive the decision-making process

Differentiation Factor

Driven by transparency by all means

Our Edge

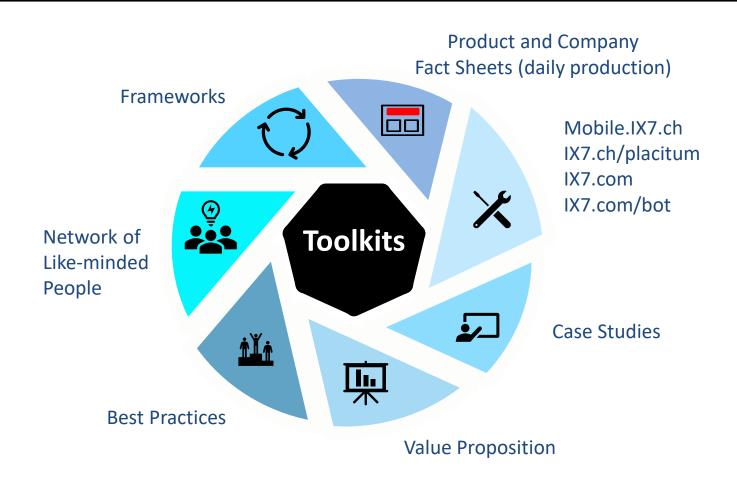
Experience and technology, intelligently merged

Why we stand out

We stand anchored within a solid business landscape, benefiting from rapid access to information; a strong, extensive business network; and a stable economic and political framework. These are our foundations for long and mutually beneficial relationships.



Management toolkit to achieve goals

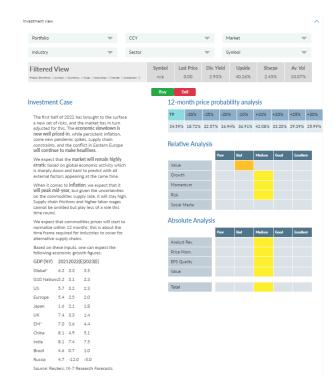




Mobile Application

We are the only independent Asset Management company providing a fully fledged reporting and management service to our client – here is a view





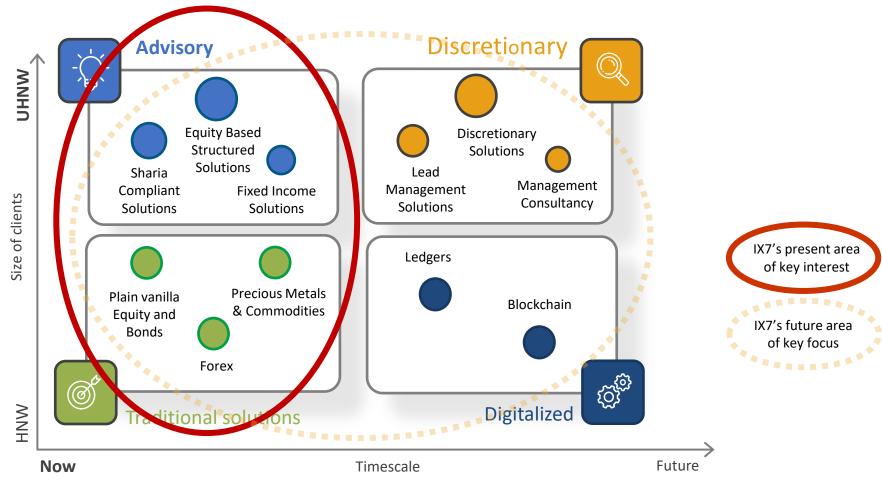


Our areas of expertise





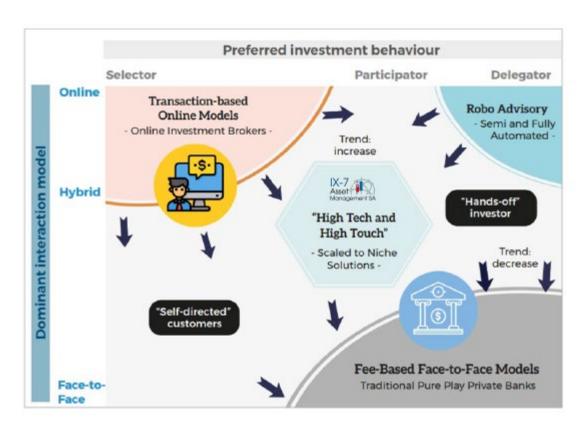
Product and Activity Matrix





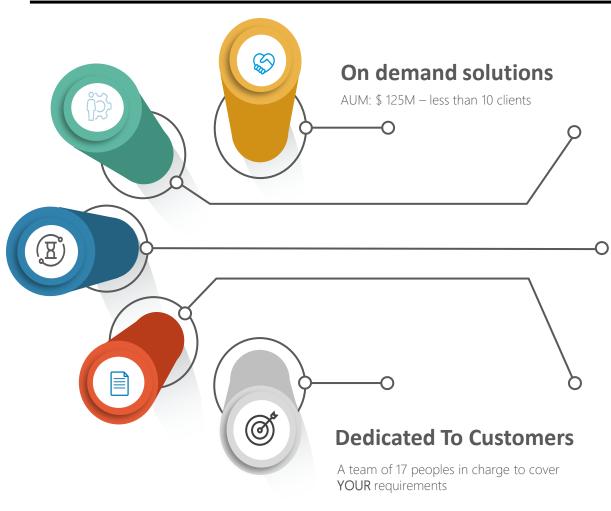
WealthTech Strategy

IX7 offers an unique service; our offer combines the benefits of the traditional Private Banking Services with the one that can be obtained by using modern technologies.





Product and Activity Matrix



Equities – ~2'900 entities

USA: 940; Europe: 680; Asia: 520; Japan: 760

25 – 30 new Products/Yearly

Yield enhancement: ~10 strategies Credit: ~2 strategies

Participation: ~10 strategies

Market Neutral: ~3 strategies

Family Trust Fund

Launched: April 2017

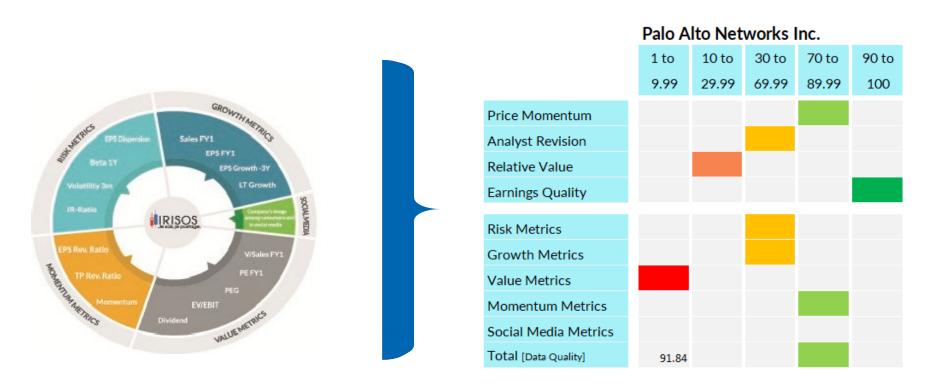
Focus IIoT, 5G, Semiconductors,

Medtech

IX7 Asset Advisory Services Limited, Al Sarab Tower, ADGM Square, Abu Dhabi



How it works – Al delivers smart investment decision support



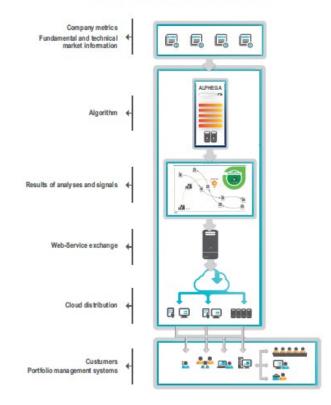
Means to focus on growth, value, risk, or momentum! To support our investment decision-making process, we do use state of art technologies. Each day, to perform our investment review process, we don't run one or two analyst reports (the competitors do this); instead, our quantitative and qualitative analysis are performed on over 30'000 TP-Reports and over 20'000 EPS-Reports for over 3'000 entities.



Asset Allocation and Strategy

- Directional Opportunity (long-only)
- Investment theme approach, based on strong secular growth trends
 - "High Value Add Companies" are given priority over capital- and work-intensive companies
 - "High Value Add Companies" are commanding higher multiples, reflecting the value of future growth opportunities
 - Equity selection is based on a multi-sector approach to benefit from an important upward trend, and is based on a meticulous strategy that separates solidperforming equities from weak ones.

EQUITY SELECTION PROCESS:

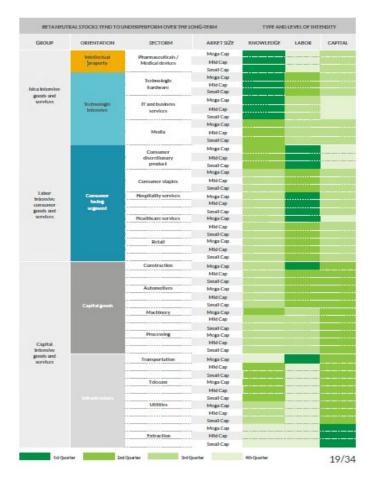




Where does superior value-add presently occur?

Our research has shown that companies that engage in technology-intensive activities and whose sales are driven by a substantial amount of intellectual property, outperform the average market.

- At present, technology intensive-activities are related to the Fourth Industrial Revolution (4IR)
- The business focus of these companies:
 - -- Advanced robotics
 - -- Advanced automation and cyber-security
 - -- IOT and IOE
 - -- Cloud operations
 - -- Next-generation genomics
 - -- Mobile internet and connectivity
 - -- Integrated agricultural economy
 - -- Social media technologies





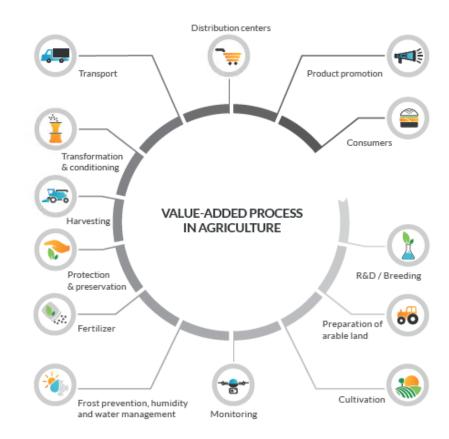
Secular growth trends

A secular growth trend not occur just at one specific intersection in the market, but rather along a long, lasting and sustainable value chain.

IX7 has access to primary data allows us to follow and invest in the same and unique process at multiple times. Typically this is the case in large overarching industry activities where the final consumer product depends on the value creation at multiple levels.

Advantage for the client:

The potential investment success rate exceeds the average by more than 25 %.





Quarterly Reporting

Communication with our clients is key!

Our investment views are publicly accessible via our blog (https://www.ix-7.ch/Community/Blog.aspx); each quarter, a short-review and our outlook summarized and made available online and in print.

Typically the ~30-page document contains the following:

- Top-down view,
- Country view (Americas, Europe, Asia),
- Industry view (12 sectors view),
- Currency/Commodity view (€/\$, XAU/XAG, WTI),
- Asset Class view (bonds, equities, credit),
- Geopolitical summary,
- Central Bank policy summary, and
- Development on our key secular growth trends
- Subject(s) of interest





Existing Business Relationship

Local Service Provider

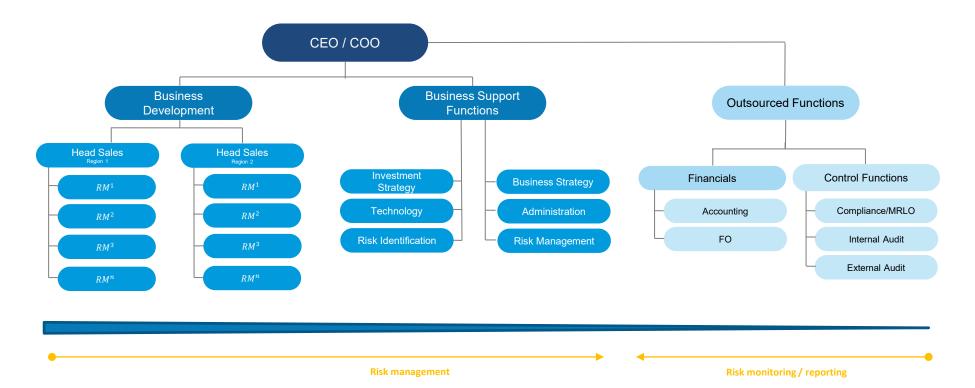
FAB, Abu Dhabi Mashreq, Dubai RAKBank, Abu Dhabi National Bonds, Dubai Capex (Forex), Abu Dhabi Al-Tamimi (Real-Estate), Dubai

Custodian Banks & Broker

CBM - Monaco
Vontobel - Switzerland
JPM-Chase, London
Barclays, London
Société Générale, Paris/London
BNPP, Paris/London
Natixis, Paris/London
ZKB, Zurich (State Bank)
BCV, Lausanne (State Bank)
Leonteq, Zurich
EFG, Zurich/Geneva



Organizational and Risk Management Chart



Management Functions:

At IX7, the basic management functions of planning, organizing, leading and controlling are split between 3 departments thereby eliminating all back-office and middle-office functions. Because these functions were fully automated, the creation, execution and realization of the organization's goals will be highly lean and efficient. Apart from the CEO tasks, the front-office activities are common to each and every manager irrespective of their level or status.

Control Functions:

Risk management is independent and acts as the second line of defence and is responsible for risk management, regulatory compliance, internal compliance and AML/KYC. It is reporting to the Executive Committee, in its absence to the CEO.



Asset Allocation Grid (USD)

Asset Class	Instrument	Conservative	Balanced	Dynamic
Cash	USD c/c	20%	5%	5%
	Sub-Total Cash	20%	5%	5%
MMF	Term Deposit 1 Month-USD	10%	10%	0%
	Term Deposit 1 Month-EUR	0%	0%	5%
	Sub-Total MMF	10%	10%	5%
Fixed Income	Sharia Compliant 5Y Note	20%	20%	10%
	European Credit Jan 25	0%	5%	0%
	US TB 3Y	10%	5%	0%
	State Bank of India	10%	5%	3%
	Posco July 24	5%	5%	3%
	DB April 25	5%	5%	3%
	Korea Expressway May 25	2%	5%	3%
	Mercado Libre Jan. 26	2%	5%	3%
	Pemex Jan 29	0%	5%	5%
	Sub-Total Fixed Income	54%	60%	30%
Equities	Family Trust Fund - IIoT	10%	10%	20%
	Yield Enhancement Str. "Payments"	3%	5%	10%
	ETF Chinese Equities	0%	0%	10%
	Twin-Win WTI	3%	5%	10%
	Market Neutral (Tech / Healthcare)	0%	2%	5%
	Market Neutral (Growth / Value)	0%	3%	5%
	Sub-Total Equities	16%	25%	60%
Grand Total		100%	100%	100%



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Past performance is no guarantee of future returns.

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